NEXA
CORPORATION

Q2 2026
Quarterly Business Review

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Executive Summary

$847M
Annual Recurring Revenue
+18.2% YoY

1,247
Enterprise Clients
+94 Net New

3
Major Launches
97.8% Uptime

Key Highlights

- Surpassed $800M ARR milestone in May
- Enterprise segment grew 18.2% YoY driven by Vertex & Meridian account

Strategic Wins

- Closed 7-figure deal with Apex Financial — largest new logo this fiscal year
- NPS improved to 72 (+5 pts) after

Key Performance Indicators

Revenue Growth	Retention	Gross Margin	NPS
18.2%	94.1%	76.4%	72
↑ +320 bps vs Q1	↑ +110 bps vs Q1	↑ +210 bps vs Q1	↑ +5 pts vs Q1

Revenue by Segment — Q2 2026

Financial Review & Outlook

Segment Performance — Q2 2026

Segment	Q2 Rev	Q1 Rev	QoQ	Yo
Enterprise	$352M	$334M	+5.4%	+18.2
Mid-Market	$326M	$297M	+9.8%	+22.6
SMB	$169M	$148M	+14.2%	+31.5
Total	**$847M**	**$779M**	**+8.7%**	**+22.0%**

Margin Highlights

Gross margin reached 76.4% driven by infrastructure optimization and favorable product mix shift toward Enterprise tier. Operating margin improved 180 bps

Q3 2026 Outlook

Revenue Guidance

Projecting $870M–$890M Q3 revenue, implying 18%–20% YoY growth.

Key Initiatives

- Nexa AI Insights: target 500 tenants
- Expand EMEA presence: